

As Cement Suppliers Consolidate, Regulators Remain Wary



By Nicholas Zeman

Cement manufacturers are consolidating and posting strong profits, but their successes are leaving regional contractors often dependent on only one or two suppliers, says the Federal Trade Commission. And that tends to create pricing power for the producers.

A late May settlement between the agency and Europe-based cement giants Holcim Ltd. and Lafarge SA allowed the companies to proceed with a merger announced last year that is set to create the world's largest cement manufacturer. It will have operations in 90 countries and capacity to produce 427 million tonnes of cement, roughly 15% of global demand. As a condition for transaction, the FTC demanded a divestiture of the companies' North American assets to protect regional markets from cement monopolies. The agency said cement markets in 12 states would be jeopardized by the merger.

The effects of the deal and ordered divestiture are still playing out. Use of U.S. concrete capacity has yet to break 80%, so contractors and other cement consumers should not be suffering from supply constraints, says Ed Sullivan, chief economist for the Portland Cement Association.

The trouble is that cement doesn't trade nationally, which means single firms can potentially control production and price in a local market. "In Ontario, there are a lot of concrete mixers, but they can only get powder and aggregate from one distribution center," says Tony Mollica, business manager for cement masons' union Local 598, in Woodbridge, Ontario. Lafarge has dominated the regional market, he says. The company now seeks a buyer for its Mississauga, Ontario, plant, FTC says.

Along with the Holcim-Lafarge deal, a flurry of mergers and acquisitions has put top firms in a position to potentially dominate regional demand. Set to close in July is a \$450-million purchase by Missouri-based Summit Materials Inc. of a Davenport, Iowa, cement plant and a series of mix terminals from Lafarge. Summit, which is controlled by investment firm Blackstone Group, pushed through an initial public offering in March at a buy-in price of \$18 per share. The stock closed at \$25.24 on June 30.

Other firms that made acquisitions in the last 12 to 18 months are seeing similar gains. Martin Marietta bought Texas Industries for \$3 billion in 2014 and is looking at an earnings-per-share growth rate of 45%, says Jim Barrett, cement sector analyst at C.L. King Associates.

"If you gobble up a competitor that offered a discount to your product, then yes, that's going to increase your pricing power," adds Barrett. "FTC's [finding] that the merger of only two companies would affect 12 states—that would suggest that there are significant supply constraints."

Vulcan Materials bought five aggregate facilities, none from Holcim, in the southwest and on the East Coast last year. Vulcan reported that total profits increased 128% to \$78 million during the first quarter. Eagle Materials, acting on the Holcim-Lafarge divestiture settlement, bought a Chicago granulated slag plant from Holcim in March.

Source: <http://enr.construction.com>

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Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

ATKINSON CONTRACTORS, LP

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

BART Contract 15PB-120

**BART Earthquake Safety Program
A Line Lake Merritt to Coliseum
in Oakland, Alameda County**

Bids Tuesday, July 28, 2015

Description of Work (but not limited to):

Administrative Services, Asphalt Paving, Cast-in-Place Concrete. Cast-in-Place Concrete (Foundation), Chain Link Fences and Gates, 4" Column Drain Outfall, Concrete Curbs, Gutters, and Walks, Concrete Paving, Concrete Reinforcing, Concrete Reinforcing (Foundation), Decorative Brick Pavement, Demolition, Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Elastomeric Bearing Pads, Electrical and Fiber Optic Cable Modifications, Excavation Support and Protection (UPRR), Grounding and Bonding for Traction Power, Janitorial Services, Planting Irrigation, Planting, Precast Concrete Splash Blocks, Prestressed Concrete, QA/QC, Selective Structure Demolition, Shoring and Underpinning for Safeguarding Structures, Signage and Pavement Markings, Slope Protection, Hydroseeding and Turf Installation, Storm Drainage Utilities 12-in.-diameter, Structural Backfill, Structural Excavation, Support and Protection of Service Utilities, Temporary Traffic Signal Systems, Traffic Maintenance and Control, Traffic Signal System Modifications - City of Oakland.

Atkinson Contractors, LP

18201 Von Karman Ave, Suite 800. Irvine, CA 92612
norcal.estimating@atkn.com
Phone: 949-382-7145 • Fax: 949-855-9923 / 949-553-0252
Contact: Andrew Nelson

Atkinson is a union contractor and an Equal Opportunity Employer. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors greater than \$500,000. Atkinson will pay the cost of bonds up to 1.5%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. This is a BART OCIP project. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote.

Plans and specs are available for viewing in our San Francisco office located at 450 Mission Street, Suite 402, San Francisco, CA 94105. Please call 949-204-7594 to schedule a visit. In Southern California please call 949-382-7145 to schedule an appointment to view plans and specs in our Irvine (Orange County) office.

PROJECT: I-15 CAJON PASS REHABILITATION PROJECT CALTRANS DISTRICT 8 NORTH OF SAN BERNARDINO, CA

****THIS PROJECT HAS A 14.65% DBE Goal ****

Coffman/Parsons, A Joint Venture (CPJV) is currently seeking DBE subcontractors/subconsultants, and material and/or equipment suppliers in the following scopes of work:

- Asphalt Milling
- Individual Slab Replacement
- Excavation and Grading
- Grind Rumble Strip
- Hot Mix Asphalt (HMA) Paving
- Concrete Pavement Demolition
- Roller Compacted Concrete
- Concrete Grinding



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Fax: (858) 586-0164
E-mail inquiries to: cpjvdoc@coffmanspecialties.com

Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5.

Coffman Specialties, Inc. is signatory to the Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Insurance and 100% Payment & Performance Bonds will be required. CPJV will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans, specifications and schedule information is available through CPJV's project office and Coffman Specialties, Inc.'s San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.



Kiewit

Requests sub-bids from qualified Subcontractors and/or Suppliers seeking to participate in the City of Fresno Recycled Water Transmission Main, Southwest Quadrant, SW1A Project in Fresno, CA.

<http://www.epa.gov/>
<http://www.sba.gov/> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

**Recycled Water Transmission Main,
Southwest Quadrant, Project SW1A-
Bid File No. 3410**

Owner: City of Fresno

Bid Date: August 7, 2015 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Business Concern or a concern under a successor program wanted for the following scopes, including, but not limited to:

AC Paving, Striping, Aggregates, Jack & Bore, Conduits & Vaults Supply, Concrete, Precast Concrete, Clearing & Grubbing, Metals, Cathodic Protection, Earthwork, Traffic Control, Thermal and Moisture Protection, Piping & Valves Supply, Shoring, Storm Water Pollution Prevention (SWPPP) and Fugitive Dust Control Plan (FDPCP), Sweeping, Grading, Landscaping, Pollution Control Equipment, Striping, Water Equipment & Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Quotes are due NO LATER THAN August 5, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

**Subcontractor and Supplier Quotes are due
NO LATER THAN August 5, 2015 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

Kiewit Infrastructure West Co.

**4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina victor.molina@kiewit.com**

You can view the plans in our office during regular business hours by appointment. 100% Performance Bond and Payment Bonds are required for this project.

Cost of bond will be reimbursable.

**An Equal Opportunity Employer
CA Lic. #433176**

California Sub-Bid Request Ads

ATKINSON CONTRACTORS, LP

Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers for:

Caltrans Contract No. 08-3555V4

Construction on Rte 5 in San Bernardino County in Victorville

from 0.5 Mile North of Mojave Drive to 1.5 Mile North of Stoddard Wells Road Overcrossing

Bids Wednesday, August 5, 2015

Description of Work and Material Supply (but not limited to):

Aggregate Base, Architectural Treatment, Asphalt Paving, Biologist, Clear & Grub, Concrete Barrier, Concrete Paving, Construction Area Signs, Demolition, Drainage, Earthwork, Drilled Piling, Driven Piling, Electrical, Environmental Services, Erosion Control, Fencing & Railing, Flatwork, Guardrail, Imported Borrow, Irrigation, Joint Seal, Landscaping, Pavement Marking, Maintenance of Traffic, Minor Concrete, Misc Iron & Steel, Overhead Sign Structures, Painting, Pipe Supply, Precast Prestressed Concrete Girders, Rebar, Retaining Wall, Road Barrier, Roadway Joint Seal, Roadway Sign, Rock Slope Protection, Sewer, Shotcrete, Signal and Lighting, Soil Nail Wall, Soundwall (Masonry Block), Street Sweeping, Structural Concrete, Structural Steel, Survey, SWPPP, Traffic Control System, Traffic Monitoring Stations, Trucking, Wireless Vehicle Detection System (Refer to project specs for complete bid item list). **This project has a 12% DBE Goal.**

Atkinson Contractors, LP

18201 Von Karman Ave, Suite 800. Irvine, CA 92612

socal.estimating@atkn.com

Phone: 949-855-9755 • Fax: 949-855-9923

Contact: Andrew Nelson

Atkinson is a union contractor and an Equal Opportunity Employer. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 1.5%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (refer to project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. **Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote.**

TO DOWNLOAD PLANS, SPECS AND SUPPLEMENTAL INFORMATION:

Please go to http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/08/08-3555V4/

RGW Construction Inc. is seeking all qualified SBE (Small Business Enterprises) for the following project:

Montague Expressway and South Milpitas Blvd. Improvements - VTA

Contract no. C640 (15014)

SBE Goal: 13.66%

Engineer Estimate: \$22,500,000 – Working days 630

Bids: July 22, 2015 @ 2:00pm

Requesting Sub-quotes for (including but not limited to): Electrical Material, Construction Area Signs, Cold Plane, Building Demolition/Bridge Removal, Clear and Grub, Landscaping/Irrigation, Erosion Control, Slurry Seal, Prestressing Concrete Cast-in-Place, Joint Seal, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk Misc., Fencing, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Pavement Marking, Lighting & Signal, Surveyor, Sweeper, Water (underground), Furnish & Install Sheet pile.

Scope of Work: Demolition of building & structures, clearing and grubbing, earthwork & grading

RGW is willing to breakout any portion of work to encourage SBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the VTA website www.vta.org/bart/financial/contractingopportunities or Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Project Name: Transbay Block 8
Project Location: San Francisco, CA

Bid Due Date: July 22, 2015

For Concrete Structures and Testing & Inspection

Related California and Tenderloin Neighborhood Development Corporation are currently requesting bid proposals from qualified subcontractors and material suppliers based in San Francisco. This project is administered by the Office of Community Investment and Infrastructure (OCII) for the construction of the Transbay Block 8 Project. The OCII has established a subcontractor goal for this project at 50% SBE participation. With first consideration will be given to SF-based SBEs/LBEs/WBEs and MBEs; Non-SF-based SBEs shall be used to satisfy the goal only if SF-based SBEs are not available, qualified, or if their bids or fees are significantly higher. To count towards the SBE goal, a business must be certified as a LBE with the City and County of San Francisco. There is also a 50% SBE goal for suppliers. For more information on the LBE certification process, please visit the following site: <http://sfgsa.org/index.aspx?page=5364>

The Project is comprised of approximately 546 residential units and 18,000 square feet of neighborhood retail over a 3-level subterranean parking structure. The design features a 55-story tower, 65' and 85' podium buildings, townhomes and a publicly accessible mid-block paseo. The Project's residential program includes 116 for-sale condominiums, 280 market rate rental units and 150 below market rate rental units.

For more information please email TB8@related.com. A member of the team will be able to provide clarifications and answers to any questions. Please do not send your bids via email to this email address. Electronic bid submittals will not be reviewed.

Bid proposals shall be submitted no later than 3pm on July 22, 2015 via hardcopy delivery to:

Transbay 8 Urban Housing, LLC

44 Montgomery, Suite 1050

San Francisco, CA 94104

Phone: 415-677-4406 • Fax: 888-371-8739

Contact: Jeff Lucas

Email: TB8@related.com

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



California Sub-Bid Request Ads



Kiewit

Requests sub-bids from qualified Subcontractors and/or Suppliers seeking to participate in the Caltrans State Highway in Humboldt County near Hoopa from Tish Tang Sidehill Viaduct #2 to 0.3 Mile West of Shoemaker Road Project in District 01 on Route 96.

www.californiaucp.org, www.dgs.ca.gov

PROJECT

Humboldt County Near Hoopa from Tish Tang Sidehill Viaduct #2 to 0.3 Mile West of Shoemaker Road Project

Contract No. 3410

Owner: Caltrans

Bid Date: August 12, 2015 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Disadvantaged Business Enterprises (DBEs), Disabled Veteran Business Enterprise (DVBE), Small Business Enterprise (SBE), wanted for the following scopes, including, but not limited to:

AC Paving, Striping, Aggregates, Concrete, Precast Concrete, Clearing & Grubbing, Geosynthetics, Metals, Earthwork, Traffic Control, Painting, Shoring, Storm Water Pollution Prevention (SWPPP) and Fugitive Dust Control Plan (FDCP), Signs, Drainage, Slope Protection, Concrete Curb & Sidewalk, Railing and Barrier, Grading, Landscaping, Piling, Pollution Control Equipment, Pavement Markings, Water & Sweeper Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS/CUCP DVBE, SBE, Certified DBE business suppliers, subcontractors & service providers. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers, subcontractors & service providers.

Subcontractor and Supplier Quotes are due NO LATER THAN August 10, 2015 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534

Attn: Victor Molina victor.molina@kiewit.com

You can view the plans in our office during regular business hours by appointment.

You must be registered and provide your Department of Industrial Relations number. 100% Performance Bond and Payment Bonds are required for this project. Cost of bond will be reimbursable up to 2%

**An Equal Opportunity Employer
CA Lic. #433176**



BROSAMER & WALL, INC.

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors and/or material suppliers for the following project:

**BART EARTHQUAKE SAFETY PROGRAM AERIAL STRUCTURES
A LINE LAKE MERRITT TO COLISEUM**

Contract No. 15PB-120

Bid Closing Date: July 28, 2015 @ 2:00 PM

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 110 • Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

Contact: Robert Rosas

PROJECT SCOPE:

The work in this Contract includes but is not limited to structural retrofit of pier foundations, bent caps and infill-walls; demolition of selected existing facilities; shoring for excavation support; falsework, excavation and backfill; clearing and grubbing; drilling and bonding dowels in concrete; drilling and bonding dowels with chemical adhesive; providing concrete reinforcing, cast-in-place concrete, prestressed concrete; installation of elastomeric bumper assemblies between existing pier caps and existing girders; temporary and permanent street lighting and traffic control signals and red light enforcement cameras, temporary traffic handling; construction of drainage facilities and sanitary sewers; protection of utilities, protection of railroad facilities and existing infrastructure and restoration of paving, sidewalks and surface features, including landscaping as described in the Contract Documents. Duration of Project is 530 Calendar Days. Note: This project includes a Buy America Clause and Owner Controlled Insurance Program (OCIP)

Please contact Robert Rosas @ rrosas@brosamerwall.com to view plans and specifications.

Subcontractors and Suppliers being solicited include but not limited to:

Office Trailers Rental, Construction Staking, Progress Schedule (CPM), Type III Barricade, Temporary Pavement Marking (Paint), Temporary Traffic Stripe (Paint), Channelizer (Surface Mounted), Temporary Signal and Lighting System, P.C.M.S., Temporary Railing (Type K), Temporary Crash Cushion Module, Construction Site Mgmt., Prepare SWPPP, Rain Event Action Plan, Storm Water Annual Report, Temporary Drainage Inlet Protection, Temporary Fiber Roll, Street Sweeping, Temporary Concrete Washout, Temporary Fence (Type ESA), Traffic Control System, Demolition (Fence, Curbs, Sidewalk, Asphalt, etc.), Select Structure Concrete Removal, Contaminated Soil Management, Prestressed Concrete, Elastomeric Bearing Pads, Concrete Reinforcing, Concrete Reinforcing (Foundation), Cast-in-Place Concrete, Cast-in-Place Concrete (Foundation), Drill and Bond Dowels, Drill and Bond Dowels (Chemical Adhesive), Electrical and Fiber Optic Cable Modifications, Temporary Traffic Signal Systems, Traffic Signal System Modifications - City Oakland, Structural Excavation, Structural Backfill, Slope Protection, Hydroseeding and Turf Installation, Shoring and Underpinning for Safeguarding Structures, Excavation Support and Protection (UPRR), Class 2 Aggregate Base, Asphalt Paving, Concrete Paving, Decorative Brick Pavement, Concrete Curbs, Gutters, and Walks, Signage and Pavement Markings, Chain Link Fences and Gates, Planting Irrigation, Planting, Precast Concrete Splash Blocks, Support and Protection of Service Utilities, Storm Drainage Utilities 12" Diameter, 4" Column Drain Outfall, Grounding and Bonding for Traction Power, Temporary Fence, Trucking, Portable Toilets, Concrete Supply and Placement.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call (925) 932-7900.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 110, Walnut Creek, Ca. 94596 at the Public Works Department Contra Costa. We will try to make plans electronically. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, please call us at 925-932-7900 or fax us your quote at 925-279-2269. Should you have any questions regarding this bid, you may contact Robert Rosas. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

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